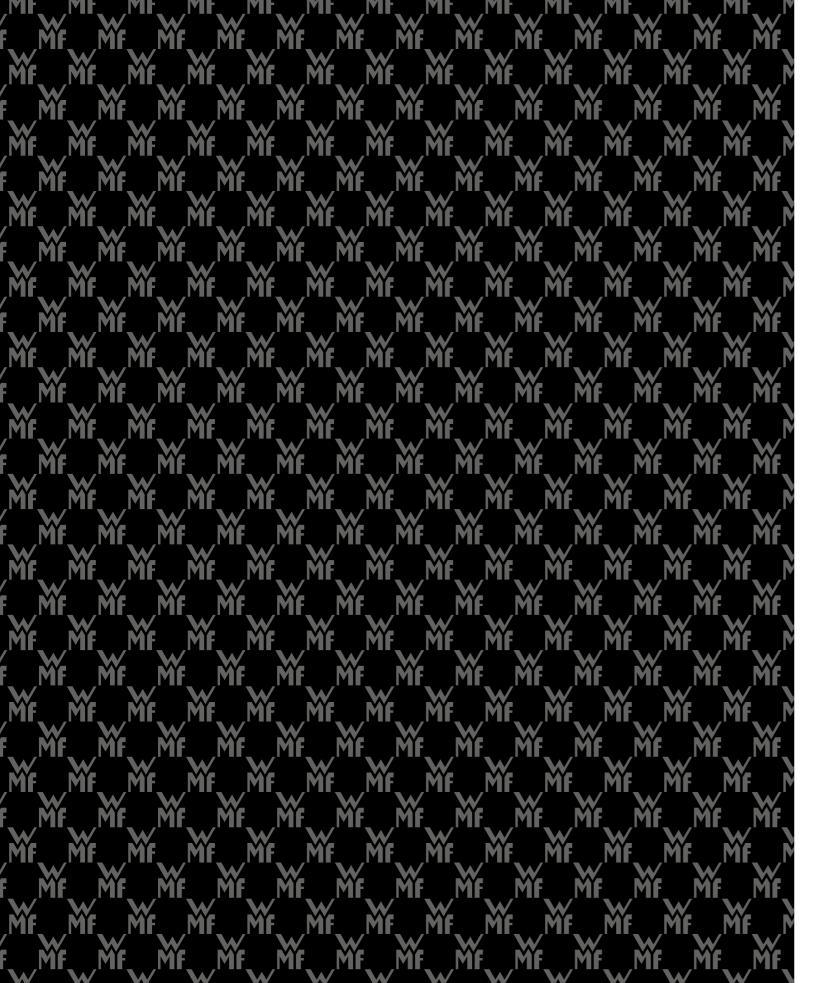


# WMF CoffeeConnect

COFFEE EXCELLENCE MEETS DIGITAL SOLUTIONS



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# WMF CoffeeConnect

LEADING THE INDUSTRY WITH RELIABLE DIGITAL SOLUTIONS.

"WMF CoffeeConnect can help me make my coffee business more profitable, transforming the potential of my coffee machines by providing an integrated set of digital tools for comprehensive, efficient central management."

WMF is perfectly placed among the lead- for example, to send special promotions industry with its reliable and innovative can even link the WMF CoffeeConnect digital solutions. The award winning\* platform with your own business sys-WMF CoffeeConnect cloud platform tems. With its unique level of integragives you the ability to add value to tion, WMF CoffeeConnect gives you your coffee machines and service ac- unrivalled power to manage every astivities. You can view and analyse sales pect of your coffee business, optimise figures and service information anytime, processes, organise maintenance, imanywhere. You can identify your best- prove your supply chain, reduce service selling beverages and peak sales times, costs and increase turnover. Best of all, then optimise your offering accordingly. it's future-proof. Our digital experts You can receive timely warning of low are constantly working on new digital supplies and rapidly take steps to refill, solutions to satisfy emerging customer or make maintenance more efficient. needs, ensuring a service that expands

ers of the professional coffee machine to selected machines. If you want, we The bi-directional system allows you, and improves along with your business.



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# **Main Benefits**

### ALL THE ADVANTAGES OF CONNECTED KNOWLEDGE

how you could improve its efficiency and profitability. But it understanding it and using it becomes almost effortless. Join may seem like a lot of effort. Perhaps you do not have the our digital world and discover how WMF CoffeeConnect can time to do the necessary analysis, or even access to the num- help you optimise your business:

If you run a coffee business, you have probably wondered bers you need. With WMF CoffeeConnect, gathering data,

### Visualization

(R) E

Business Performance Data Maintenance and Operation Data

### Machine Management

Centralised machine and user management **Bi-directional communication** 

### Deep Insights

Standard Reports Tailor-made Analytics

### **Data Provisioning**

Providing system interfaces (APIs) Customer-specific implementation projects

### **Additional Tools**

Media Pool

0 0



### UNDERSTANDING CUSTOMERS, IMPROVING PERFORMANCE, EXTENDING SERVICE.

### Among other capabilities, WMF CoffeeConnect gives you the power to:

- 1. Understand customers' preferences and adapt your portfolio accordingly.
- 2. Improve efficiency by always knowing your machines' status and condition.
- 3. Increase uptime and revenue by receiving rapid notification of downtime.

- 4. Ensure HACCPoperation and product quality
- 5. Improve sales b managing adve special offers.
- 6. Save time and bi-directional and remote cor

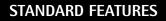
compliant consistent	7.	Access near real-time data via web browser application.
y remotely rtising or	8.	Central access to all WMF CoffeeConnect features and tools.
costs using ommunication ntrol.	9.	Take advantage of a state-of-the-art secu infrastructure.

urity

## Features

BEST-IN-CLASS INNOVATION TO IMPROVE YOUR BUSINESS





Available as a Premium Package via yearly subscription, WMF CoffeeConnect includes as standard all the tools you need to improve the efficiency and profitability of your coffee business:

### 1. MAINTENANCE & OPERATION

### 2. BUSINESS PERFORMANCE

### **3. MACHINE MANAGEMENT**

• High availability: Rapidly identify tion that may cause downtime.

vant data on extraction time, clean- on a map and monitor peak times, in- chines and users according to your busiing cycle and more, to help keep gredient consumption, beverage pref- ness structure and manage access rights. your machines in perfect condition. erences and more - in total, per branch or per machine - to improve sales. • High efficiency: Control all your ma-

errors, tasks or other machine informa- **High understanding:** Use stand- tion. Use bi-directional communication ard reports within our analytics to drill to upload advertising, change prices, down to the figures that interest you apply offers and more. for deeper insights.

• High quality: See service-rele- • High revenue: Find your machines • High flexibility: Organise your ma-

chines remotely from one central loca-



### **ADDITIONAL TOOLS**

Take advantage of the Media Pool included for free, which offers instant access to up-to-date catalogues, videos, images, maintenance instructions, product information and more, anytime, anywhere.

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### EXTRA FEATURES

WMF CoffeeConnect offers, on top of the standard features, a variety of optional extras, quoted on request and developed as a Professional Service, to enhance your business management.

**Data provisioning:** Use standard APIs or request customised ones to integrate WMF Coffee-Connect data with your systems.

**Tailor-made Analytics:** We can offer you expert consultancy and develop customised reports to answer your pressing business questions.



# Target Groups

HOW THE PLATFORM CAN BOOST YOUR BUSINESS



The WMF CoffeeConnect platform is designed to satisfy and exceed all requirements. Think of it as a universal toolkit. So whatever size your organisation is and whatever sector it operates in, it can support you with all the information you need to release the full potential of your coffee business.

### SMALL AND MEDIUM-SIZED BUSINESS

maintenance, operation, consumption business performance. and service data.

## LARGE BUSINESS

If your business is a hotel, restaurant, If yours is a high-revenue organisation As an operator or roaster, you may be bar, coffee shop, office or catering com- with numerous coffee machines spread interested in functions that indicate the pany with a limited number of coffee across a wide geographical area, you filling levels, consumption and tasks of machines, you can use WMF Coffee- can take advantage of WMF Coffee- your customers' coffee machines. WMF Connect to add value by monitoring Connect to analyse and optimise your CoffeeConnect helps you increase up-

time, optimise inventory management and trouble-shoot.

**OPERATOR AND ROASTER** 



"We have constantly changing beverage menus and limited-"When we decided to buy new coffee machines for our gas time offers. With WMF CoffeeConnect we can adapt our bevstations, we chose WMF CoffeeConnect. With its connectivity, erage offering, including relevant pictures, with one click. This we can offer our clients an optimised ordering process: they offers big cost savings and lets us roll out promotions much can select, customise and pay their beverage through our app faster than before. In addition, we can check the success by with their mobile phone. This makes stores more efficient, savlooking at corresponding changes in sales." ing time and staff."

Convenience Store Chain, Worldwide



"Our customers have different needs in financing their coffee "We are always working to improve our coffee business and surmachines. With our customer-specific API development, WMF pass our clients' needs. By talking to WMF's business analysts, CoffeeConnect enables us to offer "pay-per-cup" as an addiwe understood what guestions we needed to ask ourselves in ortional business model. This helps us satisfy market needs and der to improve. We had a great consultation and received a taiincrease our turnover." lor-made report focused on answering our specific questions."

### **Big Gas Station Chain, Russia**

### **Quick Service Restaurant, USA**

# **Data Security**

STATE-OF-THE-ART STANDARDS FOR TOTAL PEACE OF MIND



Availability

### WMF COFFEE CONNECT ACROSS THE RANGE



WMF CoffeeConnect can be used in combination with all our machines. The "WMF CoffeeConnect Inside" logo on the machines shows you which models are equipped with the telemetry solution as standard, so that they can be connected easily. Other machines can be retrofitted as an option. To use WMF CoffeeConnect, you must subscribe to the standard features included in the Premium Package on a yearly basis or ask your sales contact for any of the extra features included in the Professional Service.





WMF 9000 S+

WMF 5000 S+





WMF espresso

that supports IoT requirements, providing multi-factor to TÜV Rheinland specifications.

We know that your data is crucial to your business suc- and role-based access to data and systems. We adhere to cess. That is why the platform we have developed for the General Data Protection Regulation (GDPR) and your WMF CoffeeConnect meets state-of-the-art infrastruc- data will be processed and encrypted, where required. ture standards. The service offering is protected against Your information and individual data privacy is ensured cyber-crime by a multi-layered IT architecture, provid- by a contractual agreement as well as customer consent ing end-to-end security. We have also implemented a that works. In addition, our coffee machines are certicutting-edge Identity and Access Management system fied as IoT products with "Protected Privacy" according

The availability of WMF CoffeeConnect with all standard and extra features as well as additional tools depends on the country, machine type and software version and is continuously being extended. Additionally, some features and tools may only be used with the relevant authorisation.



WMF 1500 S+



WMF 1100 S

WMF 9000 F (External Storage)



WMF 9000 F (Internal Storage)

# **Contact Details**

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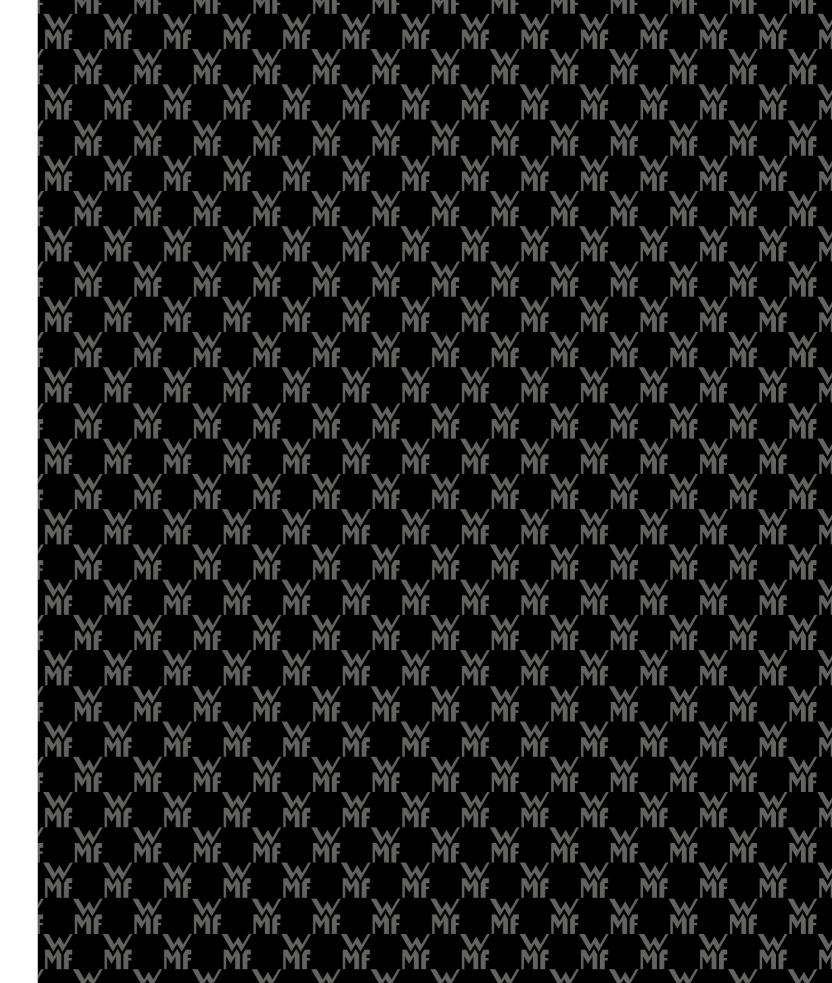
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